

Banpu Public Company Limited

SET Sustainability Awards 2016 September 1, 2016

Agenda

- Banpu At a Glance
- Sustainable Development
- Corporate Governance
- Sustainability Aspects
- People
- Occupational Health & Safety
- Environment
- Operational Excellence
- Community
- Supply Chain Management

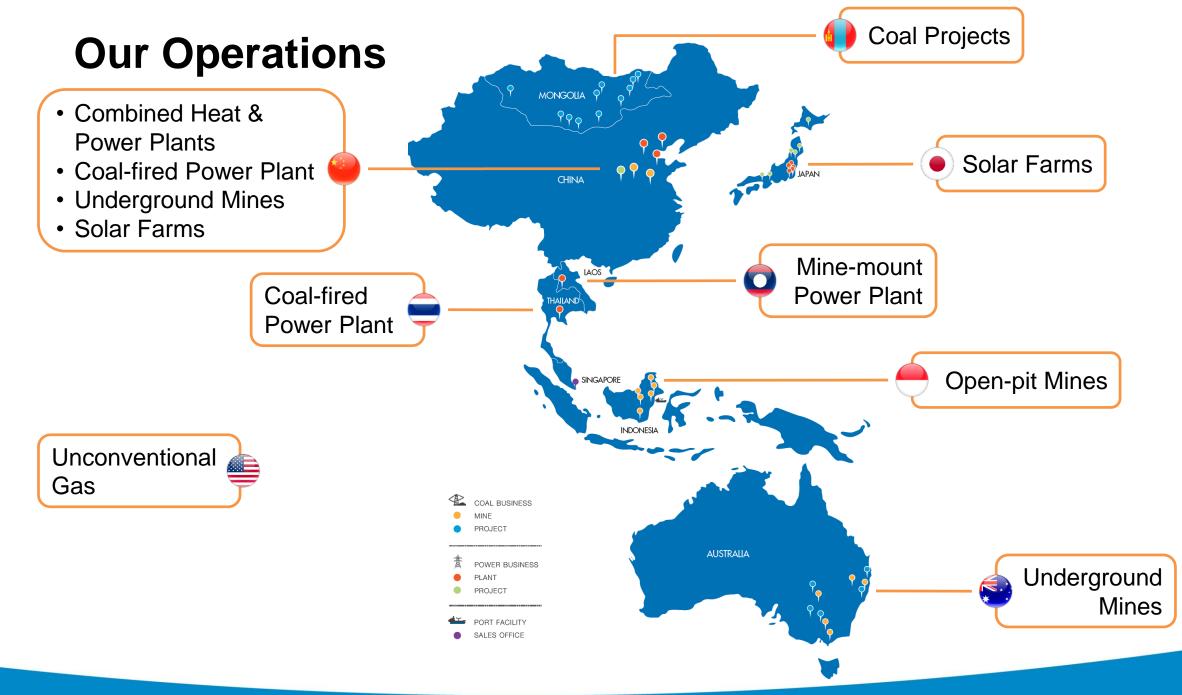
Banpu – At a Glance



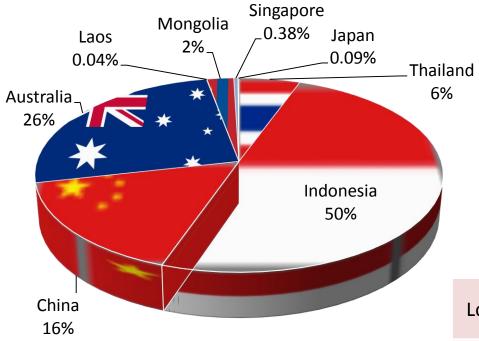
Vision To be an energetic Asian energy provider of quality products & services and be recognized for its fairness, professionalism, and concerns for society and environment.

Missions - To develop businesses in the fields of <u>energy</u> in pursuit of Asian leadership position.

- To diversify and invest in strategic businesses to enhance <u>competitiveness</u>.
- To provide a variety of quality products and services with commitment, reliability, and flexibility.
- To conduct business in a <u>socially, ethically and</u> <u>environmentally responsible manner</u>.
- To build sustainable value for shareholders, customers, business partners, employees, local communities, and to be a good citizen to host governments.



Our People



			*)	*			C:		
	Thailand	Indonesia	China	Australia	Laos	Mongolia	Singapore	Japan	Total
Local	305	2,704	891	1,422	-	125	9	2	5,458
Thai Expat.	-	66	3	1	2	10	9	3	94
TCN*	3	2	3	-	-	-	2	-	10
Total	308	2,772	897	1,423	2	135	20	5	5,562

*Third country national

As of June 2016

Sustainable Development Policy



At Banpu, we have a strong belief in the norm that an industry would be vigorous only when it is developed in tandem with social and environmental responsibility. We are dedicated to conduct our business with good corporate governance and management of economics, environmental and social risks and opportunities. In every location, we put sustainable development framework into practice through the effective implementation of international best-in-class standards to create Competitiveness and Value creation to all stakeholders as follows:

Competitiveness

- **People** : Respect for employees' human rights by fair treatment, Build strong corporate culture through Banpu Spirit, and employee development, Enhance leadership and technical competency.
- Operational Excellence : Focus on the flexible and efficient business process along the supply chain with innovation and continuous improvement, provide superior products and services to customers and enhance customer relationship management, and seek for new business opportunities.

Value creation to stakeholders

- Compliance : Adhere to good corporate governance and comply to stipulated laws and regulations, including international standards.
- Occupational Health and Safety : Care for occupational health and safety of our employees and business partners by the alignment of 3 safety principles; Zero incident, Zero repeat, and Zero compromise, to eliminate fatalities, injuries and occupational illness.
- Environment : Balance business development alongside environmental protection, study and evaluate environmental impact before project implementing as preventive measure in every projects, reduce or optimize resource utilization, provide pollution prevention at sources and proper environment management along supply chain.
- Community : Create sustainable values to our host community through community engagement, tax contribution, local employment and other programs toward stakeholders' acceptance.

In implementing this policy, we establish measurable indicators to monitor and review in order to ensure that our Sustainable Development policy would be practically achieved.

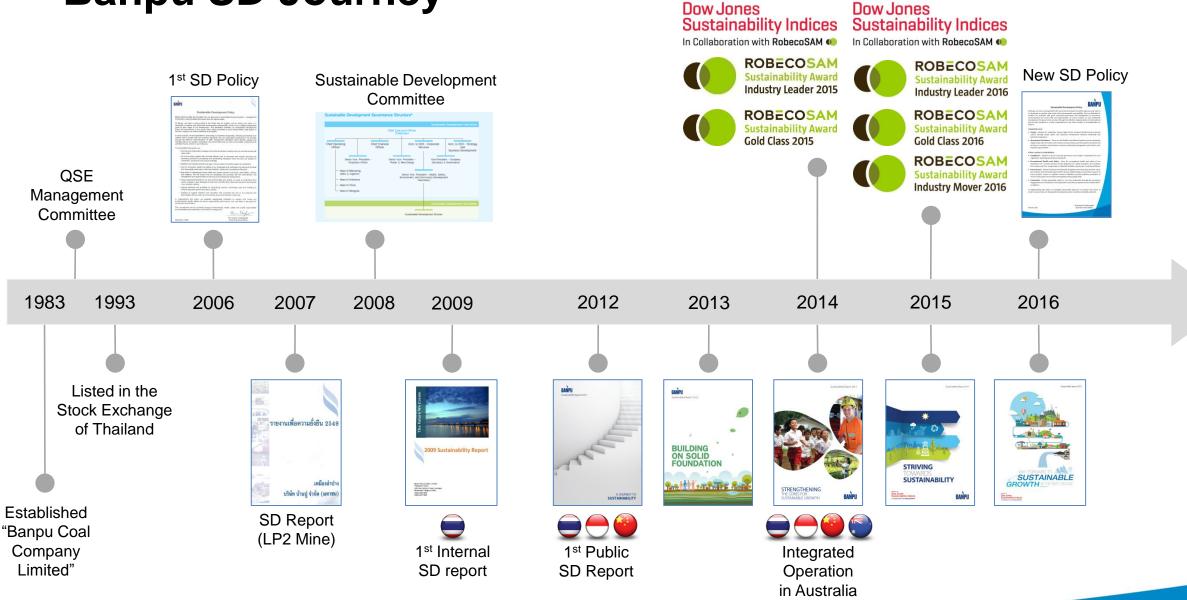
Revision: 1	ACP
Date: 1 April 2016	(Somruedee Chaimongkol) Chief Executive Officer

At Banpu, we have a strong belief in the norm that an industry would be vigorous only when it is developed in tandem with social and environmental responsibility.

SD Framework

- Competitiveness
 - People
 - Operational Excellence
- Value creation to stakeholders
 - Compliance
 - Occupational Health and Safety
 - Environment
 - Community

Banpu SD Journey



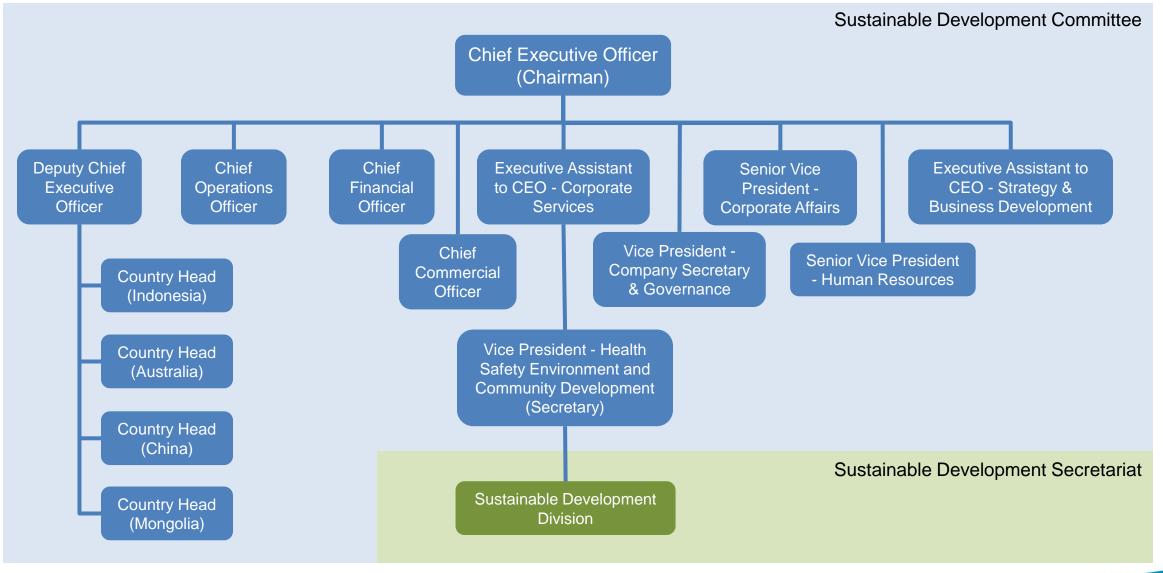
MEMBER OF

MEMBER OF

Sustainable Development



SD Governance Structure



Stakeholders Engagement

Our key stakeholders

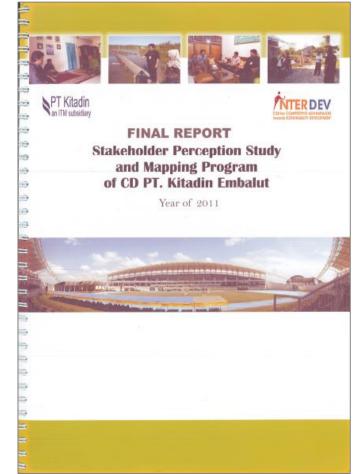
- Customers
- Employees
- Contractors
- Shareholders
- Partners
- Creditors
- Supplier
- Communities
- Government

Stakeholder Engagement Management Standard

	TH-HSEC-CD-MS-02 Stakeholder Engagement
Overview	
Introduction	Due to rapid business expansion at a regional level and diversified locations of operation in various base countries, Banpu Public Company Limited and its subsidiaries need the standardized working system for their engagement and building of a long term relationship with all stakeholders in order to attain its business objectives efficiently and effectively, and to ensure its best practices and corporate good governance.
Purpose an	d Scope
Purpose	To provide standardized working guideline for stakeholder engagement activities, resulting in close and smooth coordination between the Company and the community (Company, community and other key stakeholders) as well as gaining supports and long-term relationship with the local communities wherever we operate
Scope	This Management Standard governs all business units, concerned persons and units that have roles & responsibilities related to community development and community relations, under Banpu Public Company Limited and its subsidiaries.
	Under this Management Standard, the specific role of each party is as follows:
	CD Corporate: set up corporate standard template for adaptation by CD Country to suit their local situations CD Country: set up company policy, strategies and standards as the direction for CD at operation/ mine sites to follow, with adjustment to suit particular local situations CD site: set up implementation plans to ensure achievement of the objectives as set in the company policy and strategies as well as perform according to the company standards
Definitions:	
CD CR CCC	Community Development Community Relations Community Consultative Committee, a committee comprising representatives of local people in the area, officials from local authorities and the Company's community development officers (CDOs), responsible for planning, implementing and monitoring CD projects with an utilimate aim to respond to real needs of the community
Stakeholder pr	
	Detail of a stakeholder individual, group, or organization. These characteristics include demographic, socio-economic conditions, structure, key functions, roles & responsibilities, priorities, key interest, characteristics of relationship between the company and each stakeholder, as well as implications to Banpu Public Company Limited and its subsidiaries
Social mapping	// Village baseline data A series of community information including geography, population, economy, health, education, society and environment, infrastructure, public utilities and institutions. The database covers current need, problem (current problem and need of alternative)
	Health Safety Environment and Community Development/ Community Development Division

2

Stakeholder Engagement Report (for each site)

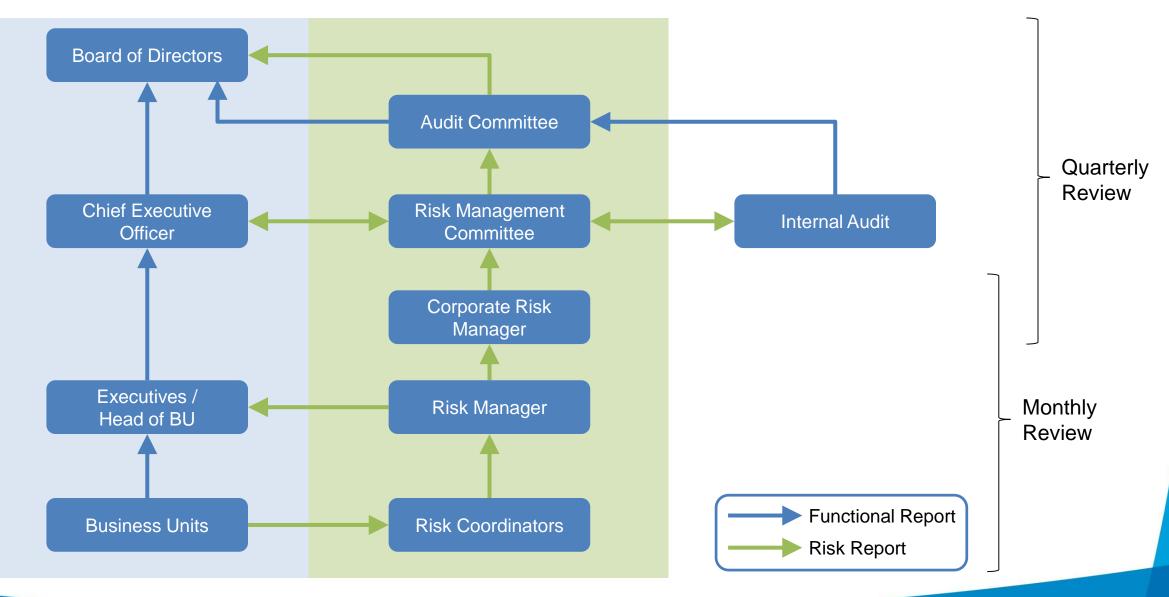


Risk Management Policy

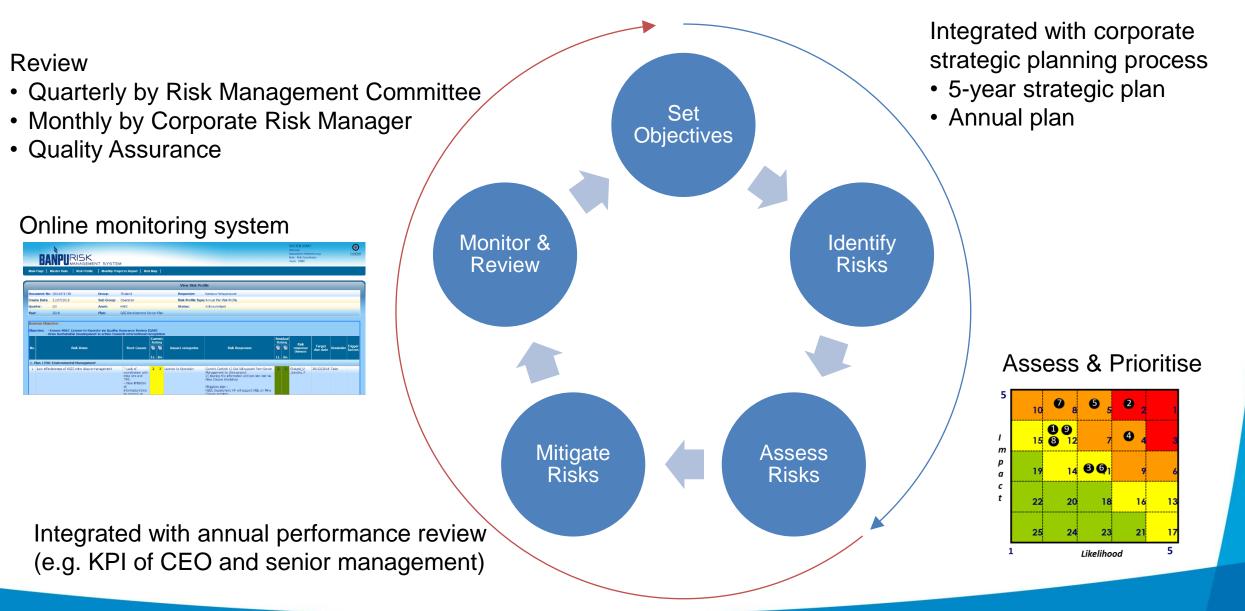
Any hazards or uncertainties that threaten the company's achievement in business objectives or business plans shall be managed in a systematic manner and in accordance with the risk management best practices, in order to protect Banpu from losses and to capture opportunities



Risk Management Governance Structure



Risk Management Process



Quality Assurance Process



Corporate Compliance

Ensure the governance of risk, operational transparency by observing both company specific and statutory regulations

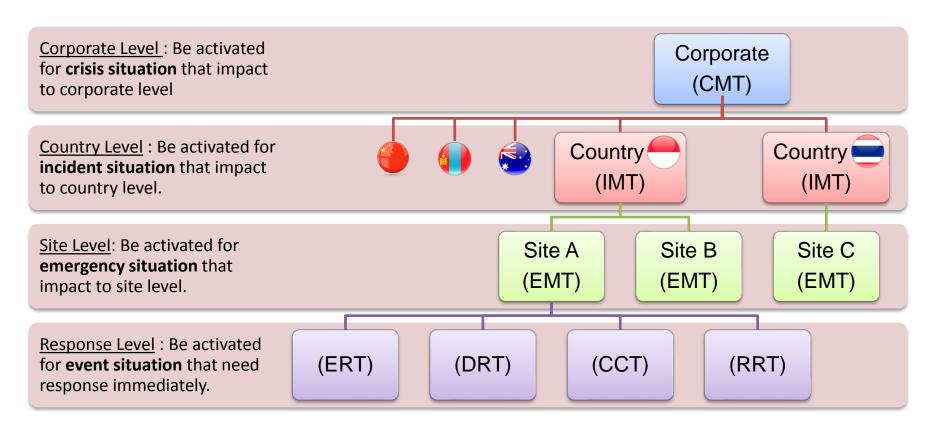
Internal Audit

Ensure the adequacy of effective internal control which cover the establishment, maintain and implementation

Quality Assurance Review

A Process oriented to guarantee that the quality of the outputs meets predetermined quality standards

Business Continuity Management



CMT: Crisis Management Team EMT: Emergency Management Team DRT: Disaster Recovery Team RRT: Relative Response Team IMT: Incident Management Team ERT: Emergency Response Team CCT: Crisis Communication Team

BANPU Banpu Public Company Limited

BUSINESS CONTINUITY POLICY

At Bangu, we are committed to providing the guality products and services with reliability and maintainability in order to balk usuativable value for our value/bider, solationes, business partners, employees and communities. These are the part of our risk management and solativable devolpment policy. Business Continuity Management (KON) legic manage risks to the smooth numbing and sustainable of business, by ensuring that the critical archites can be continued in the vero of intermal/electral business interruption or disruptions to als, manmade or natural disaster, failure of unlities, fatal or serious injury, epidemic or pandemic, free, flood and etc.

To fulfil such commitment, BCM will need to be fully integrated into our business processes and activities. Our BCM objectives are recovery of critical business functions and key business systems and processes within a suitable timeframe, and continue an acceptable level of productions and/or services. To accomplish these goals, we ensure the ability to respond to unexpected incidents that inhibit our outfilly to carry out explicitions sets by:

- Conduct business impact analysis (BIA) and risk assessments (RA)
- Provide cost-effective prevention, mitigation, response and recovery arrangements at an acceptable level
- Establish, implement and maintain the Business Continuity Plan (BCP)
- Ensure our BCM resources are of necessary competence and awareness
- Satisfy the applicable regulations, contracts and other requirements related to the BCM, including a conformity to ISO 22301
- Continuously improve the effectiveness of our BCM

BCM is a viail part of business protection programme and must be implemented and maintained to protect our organization, people, brand, regulation and benefit of takhenders. It is responsibility and accountability of each business unit to develop, implement, maintain and improve the BCM. This commitment will be achieved through collaboration, accountability and leadership in all levels of management, and it is a regular agenda for the executives to demonstrate the importance of this subject.





Real Activation



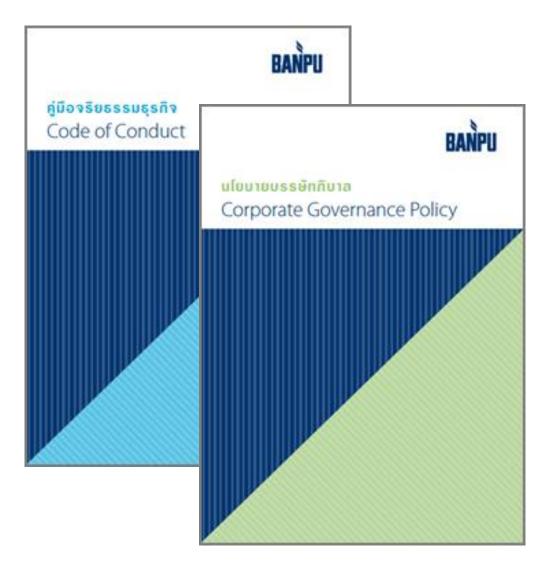
On-site Drill



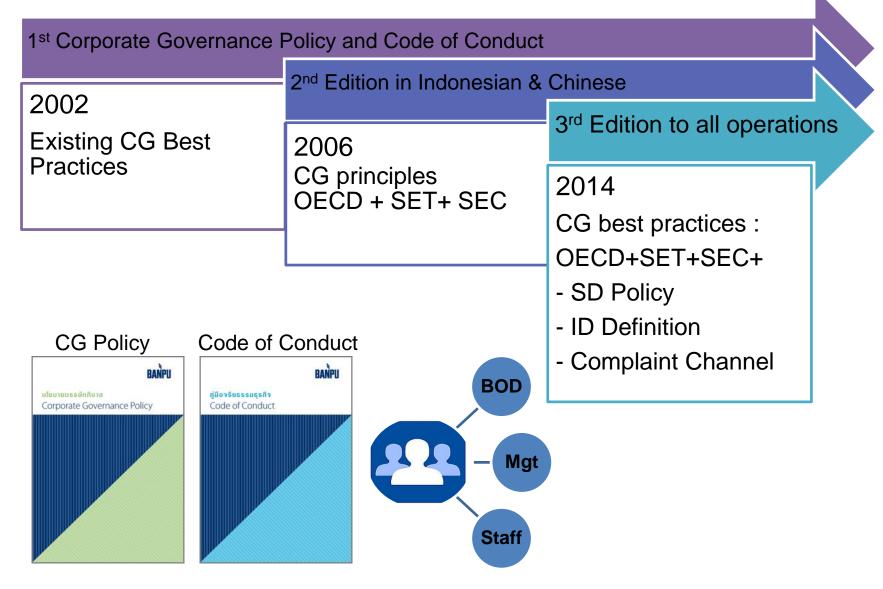
Desktop Exercise



Corporate Governance



Banpu CG Development



Anti-Corruption



2010

November : Banpu was 1 in 27 of the first group of listed Company declared its intent to fight corruption with the Private Sector Collective Action Coalition Against Corruption (CAC) Project.

2015

July : Banpu received "Certificate of Membership" from CAC Council certifying that Banpu is full member of CAC who has put in place good business principle and control against bribery.







CG Complaint Channel

CG complaint channel has been set up for all group of stakeholders to express their opinions and report grievances in case they are unfairly treated by Banpu through provided channels.



A report of CG complaint will be reported to Corporate Governance and Nomination Committee on quarterly basis and report to the Board of Directors annually.

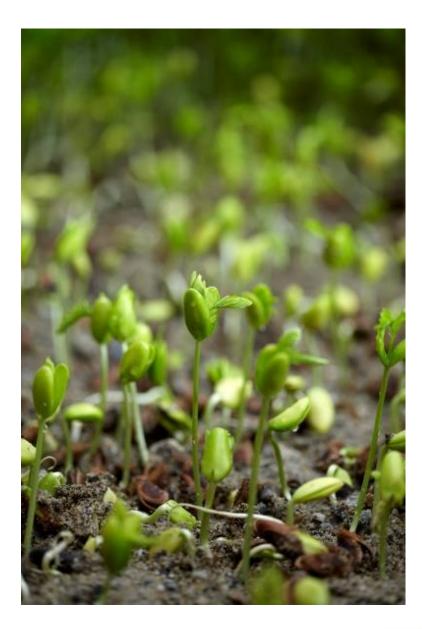


Whistleblower Policy has been set up to ensure effective protection is provided.



Sustainability Aspects

- People
- Occupational Health & Safety
- Environment
- Operational Excellence
- Community
- Supply Chain Management



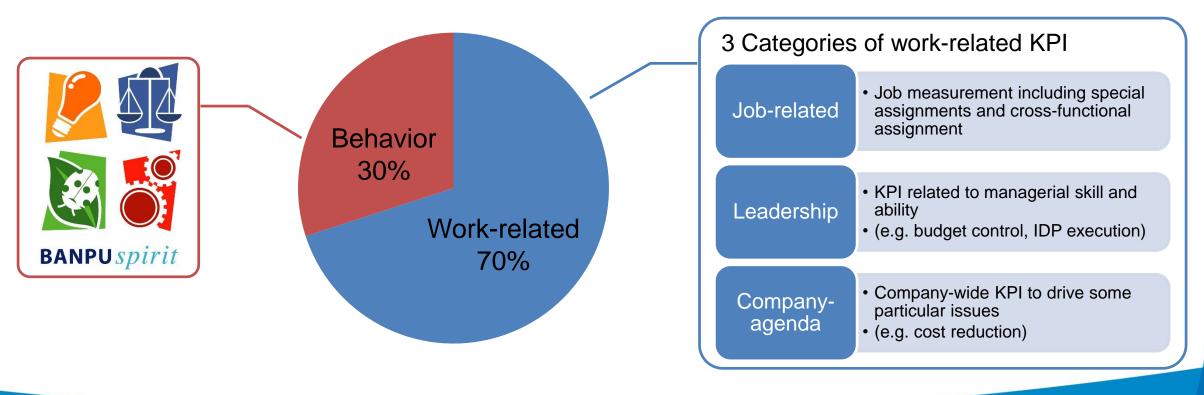


People

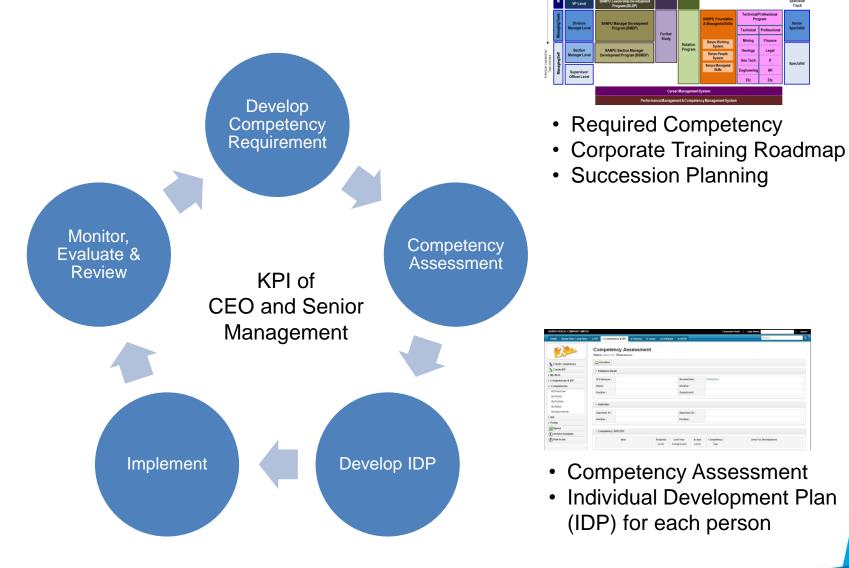
- Performance Management
- Human Capital Development
- Corporate Culture

Performance Management

- Key Performance Indicators (KPIs) was deployed from top management to all levels
- Implement across Banpu group with same standard
- KPIs include Work-related 70% & Behavior 30%



Human Capital Development



Background of In-House Training Course Implication of New BANPU Leadership Competency 2016 - 2020: Cascade key essences

Banpu's Competencies	Supervisor	Section Manager	Manager	Vice President	SVP & Above
1) Result & Value Management	Quality Orientation	Managing Work	Aligning Performance for Success	Strategic Planning to action	Establishing Strategic Direction
2) Problem Solving and Decision Making	Decision Making	Decision Making	Decision Making	Operational Decision Making	Complex Operational Decision Making
3) Stakeholder Relationship & Partnering	Collaborating	Managing Relationships	Building Networks	Building Partnerships	Cultivating Networks & Partnerships
4) People Management	Applied Learning	Leveraging Feedback + Continuous Learning	Coaching and Developing Others	Coaching and Building Others	Building Organizational Talent
5) Global Mindset	Valuing Differences	Understand Global Perspective	Proactively Global Perspective	Proactively integrate Global Acumen	Proactively and Consider implications Global Acumen
6) Commercial Mindset	Risk Awareness	Risk Acumen	Eusiness Acumen	Business Acumen	Entrepreneurship +Business Savvy*
7) Change Leadership	Adaptability	Initiating Action	Facilitating Change	Leading Change	Proactive Leading Chang
	BANPU PRINC TRAINING ROAD			BANPU Global Le Program	adership

- In-house Training
- Outside Training
- Leadership Programs
- On-the-Job Experience
- Special Assignment
- Job Rotation
- Coaching
- Knowledge Sharing

Corporate Culture

 Corporate Shared Valued or "Banpu Spirit" is our pathway belief in workplace and harmony since 2004



 We believes that "Banpu Spirit", our corporate core value will help Banpu People work together harmoniously without discrimination and achieve the organization's goals.



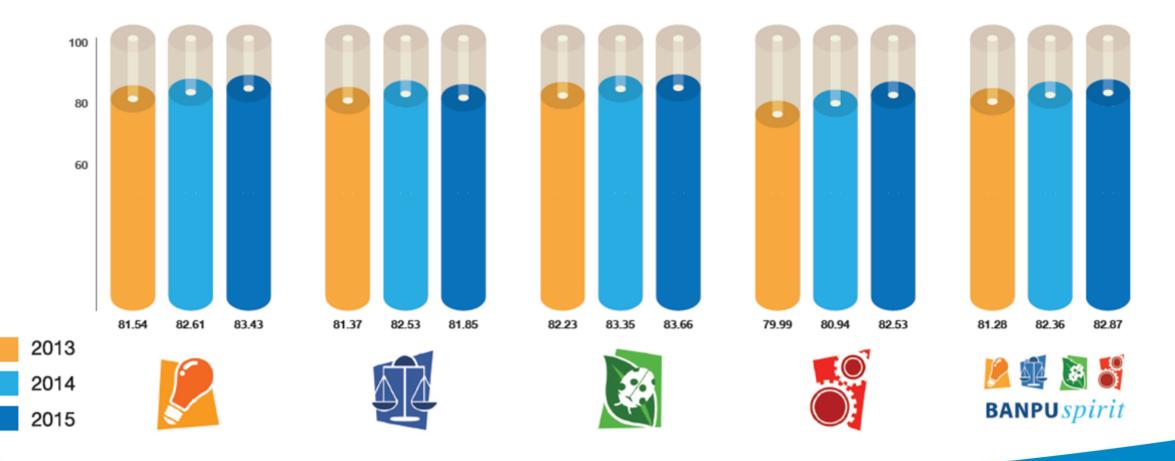


BANPU Spirit in Practice



Evaluation of "Banpu Spirit"

- Embed Banpu Spirit as part of performance evaluation (30%)
- Evaluate Banpu Spirit core values annually by a third-party survey



Occupational Health & Safety

- Safety Performance
- Occupational Health
- Business Continuity Management
- OHS Management in Supply Chain



Occupational Health & Safety

- Our OHS policy based on "accidents are preventable" concept, consists of Three Zero Principle
 - Zero Incident
 - Zero Repeat
 - Zero Compromise





Zero Repeat

Zero Compromise

OHS Policy

Banpu Public Company Lir

Occupational Health and Safety Policy

At Banpu, we recognize that our business operations impact on the occupational health and safety; and are committed to provide a safe workplace for our employees and contractors, including all visitors. In this respect, we strive to achieve our goals for 3 ZEROS-

- ZERO Incident: by preventing and correcting unsafe behavior or work condition,
- ZERO Repeat: by taking all necessary steps to prevent the recurrence of the incidents,
 ZERO Compromise: by adopting non-negotiable safety standards and rules throughout all
- operations.

In holding on to our commitment,

We :

BANPU

Take Full Responsibility and Accountability.

We have full commitment from our management at all levels towards safety goals and targets to take full responsibility and accountability to prevent and correct unsafe work conditions and unsafe behaviors.

Comply with Laws and Regulations as well as company standards, We strictly comply with all occupational health and safety legislation and contractual obligation as well as company standards.

Manage Safety Risks, We perform occupational health and safety risk assessment for all operational activities, in our operations, no work must be taken without a clear understanding of a safe method that minimizes the risks.

□ Create Safety Culture. We promote a culture that values and recognizes good safety behavior and practice throughout our value chain.

It is the company requirement that,

- □ Management in all levels **must** hold accountability and take leadership in deploying this policy.
- Every employee must be made aware of, promotes and implements this policy.
- Every employee is expected to extend the awareness and recognition of this policy to our partners, suppliers, contractors, subcontractors, customers and the communities in which we work.

DATE of ISSUE	1 November 2010	Ol Colyphian		
REVISION	1	Chief Executive Officer APPROVER		

Safety Culture





HSEC Summit, a corporate strategic meeting conducted annually to express our commitment



Safety Performances

- We set a clear goal for our safety performance every year and employ a reporting system that compares our performance against our goals.
- Injury Frequency Rate (IFR) of our employees and contractors significantly dropped between 2007-2009 and then continuously declined until present.





Environment

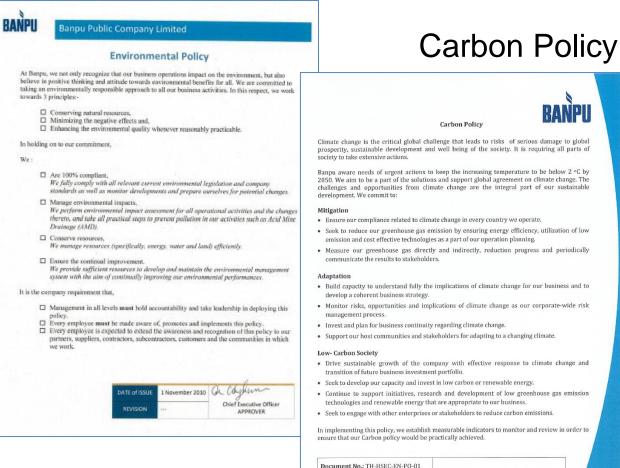
- Climate Change
- Biodiversity & Mine Rehabilitation
- Air Quality
- Water Management
- Environmental Management in Supply Chain

Environment

We work towards 3 principles:

- Conserve natural resources
- Minimize negative effects
- Enhance environmental quality

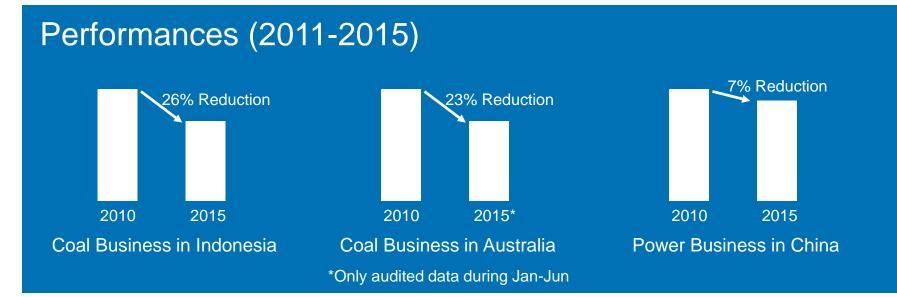
Environmental Policy





Climate Change

• Set 5-year Carbon Target in 2011 (5% reduction by 2015, using 2010 as baseline)

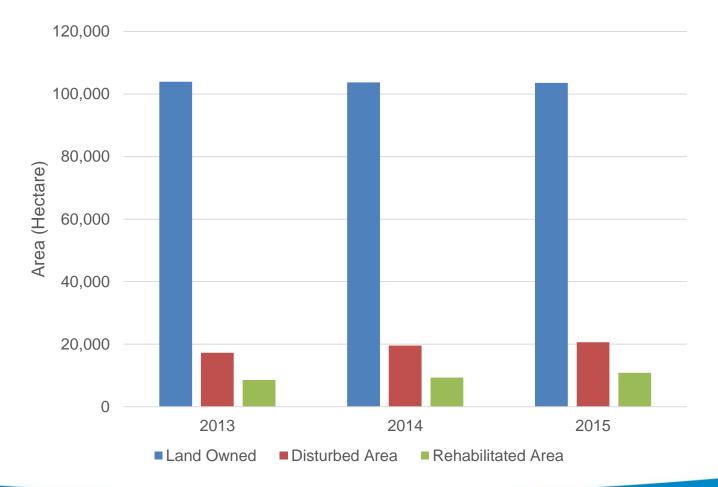


- New 5-year Carbon Target 2020 was announced in 2016
- Disclose information to stakeholders (e.g. join CDP program)



Biodiversity & Mine Rehabilitation

- Used only 20% of total land owned
- Completed rehabilitation 53% of total land use



Air Quality

- Made a 6-year plan (2013-2018) with budget of \$50 million for the air quality improvement projects in China
- In 2015, projects included
 - Denitration units at Zouping and Zhengding
 - Desulfurization units at Luannan and Zhengding



Acid Mine Drainage (AMD)

- A geophysical study is conducted to collect data at each site for careful mine planning.
- If potential acid forming material is found, it will be compacted between another layer of non acid forming material to prevent from being exposed to air and water that will cause acid mine drainage.



Operational Excellence

Operational Management

Optimizing operational processes to their greatest efficiency

Technology Development

Applying state-of-the-art technology in our production to leapfrog towards Operational Excellence.



Operation Management

Total Productive Maintenance (TPM)

- Continuous improvement program to reduce loss from machinery
- Started journey in Thailand, then expanded to Indonesia since 2008
- 18% production rate increased, with 1% fuel consumption reduction



Step Change Productivity (SCP)

- Continuous improvement program by engagement of all staffs to fully understand and utilize all mining production processes
- 18% labour productivity improvement



Technology Development

Flexible Conveyor Train (FCT)



- Completed in 2015 at Clearance
 Mine, Australia
- 13% production rate improvement



District Cooling System (DCS)

- Completed in 2015 at Zhengding Plant, China
- Designed to generate cooling water for customer in summer



Innovation Program

- To promote employees to initiate and to think creatively by coming up with concepts for improving the efficiency of operation process
- The Innovation concept is that we "**Think**" to adapt change in work process for higher effectiveness, and "**Drive**" to moving forward



Banpu Innovation Convention



Value Creation from Innovation

Country	2014		2015		2016		
	No. Topics	Value Creation (USD)	No. Topics	Value Creation (USD)	No. Topics	Value Creation (USD)	
	2	54,860,000	2	28,110,000	2	25,500,000	
(3	16,752,000	3	49,735,000	4	38,180,000	
	4	57,587,298	5	161,974,500	4	5,163,424	
	-	-	-	-	1	7,390,080	
Total	9	129,199,298	10	239,819,500	11	76,233,504	



Community

- Community Development
- Community Engagement

Community Development Policy

Community Development activities shall be conducted by all Banpu employees with "Banpu Spirit", "Do by Heart" and "Can Do Attitude" manner.

BAŇPU

Community Development Policy

In order to empower the fostered communities through partnership cooperation and sustainable community development initiatives toward self-reliance in combination with the strengthening of Community Development units of all operations under Banpu Group into a sustainable organization, Corporate Community Development has formulated the Community Development Policy in integration with "Banpu Spirit", "Do by Heart" and "Can Do Attitude" as follows:

- Integrity: Community Development follows the Banpu Corporate Governance practice, aiming to achieve the Operation Excellence while complying with rules and regulations in each country where Banpu operates and keeping the commitment to the obligation and responsibility to society from the beginning of the operation project to the end.
- Care: Banpu is committed to conducting all community development activities by honoring and respecting all related stakeholders. Community Development units under Banpu Group in all countries will support each other with racial, ethnic and gender equality.
- Innovation: Banpu aims to develop the quality of life in the community by enhancing opportunities to all parties concerned to create sustainable livelihoods and equitable growth as well as sustainable natural resource management.
- Synergy: Banpu believes that cooperation and collaboration of all stakeholders in community development activities will lead to stable and peaceful societies.
- All community development activities shall be conducted by all Banpu employees with "Do by Heart" and "Can Do Attitude" manner.

The policy is effective on December 9, 2014 henceforth until further notice.

Signed by

Chanin Vongkusolkit Chief Executive Officer

Community Development Roadmap

Pre-Mining



Go Together

- Conduct stakeholder analysis
- Study social mapping
- Setup Community Consultative Committee (CCC)
- Fair compensation in overlapped area

Grow Together

Mining

- Conduct stakeholder perception survey and community satisfaction index
- Implement community development programs
- Build capability of CCC

 Implement mine closure plan

Post-Mining

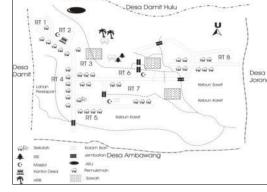
Sustain for Life

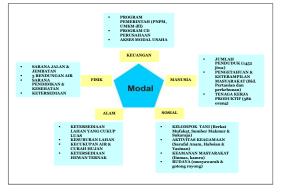
- Implement post-mining community development plan
- Collaborate with related parties to sustain the communities

Community Engagement

• Engage with community to understand "True Community Needs"









pada tahun Sib-an dikenal sebagai daretah 'umburg padi' di Kecamatan Jorong. Merupakan does adi masyarakat Banjar, tetapi sejak tahun 90-an sudah menjadi does majemuk dengan datangya masyarakat dari pulau Jawa sebagai trasmigran. Pada tahun 2000-an, beberapa investor kelapa sawit mulai masuk besa Katalang termasuk perusahaan batubara skala kecil.	takin agama yaka Gara Saka. Dasa Batang pala wenya adala mara darah yang mengukan bagian dai Dasa Jareng yang mengkan tigaka keuharan ang pangkan pangkan kebanan weng handang meminjankan nadaya kepala nank famiti atau tangga dan lain yang papi pang kebanan weng handang meminjanka bahan hapira dikanal dangan minda bahan hapira dikanal dangan minda
--	--



Multi-Sector Collaboration





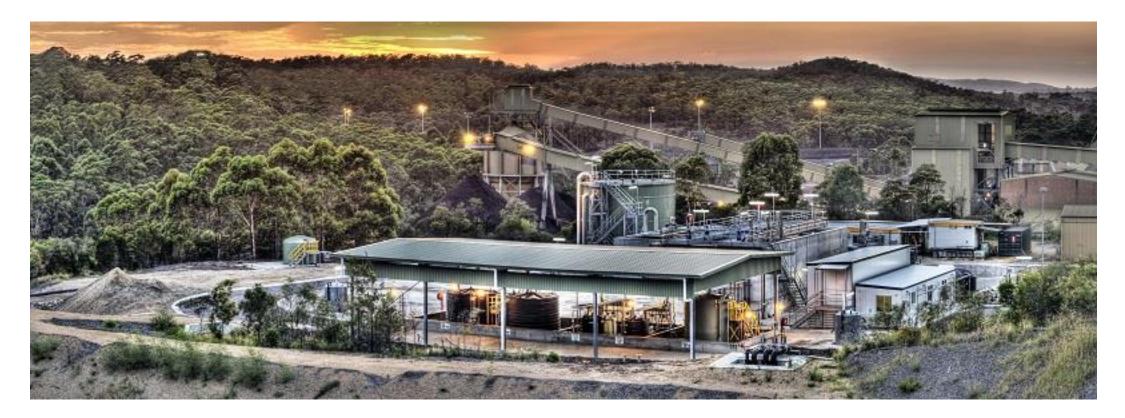


Community Development and SDGs



6-Dimension Community Development Projects

- 1. Economic Development and Income Generation
- 2. Educational Development
- 3. Basic Infrastructure Development
- 4. Health and Sanitation Development
- 5. Environmental Conservation
- 6. Social, Cultural Promotion and Community Relation



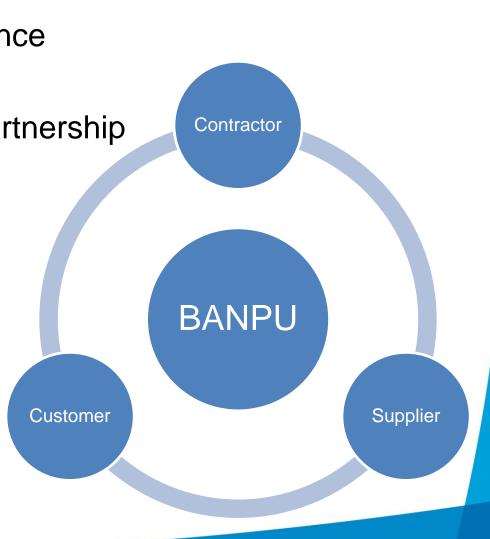
Supply Chain Management

Supply Chain

Our sustainable partners

- Contractor : Safety & Environmental Compliance
- Supplier : Transparency Procurement
- Customer : Customer Satisfaction & Good Partnership

To ensure effectiveness, our operation audit covered supply chain.



Contractor

Contractor Management System (CMS) has been established with the aim to ensure that our contractors perform in accordance with what we commit.

The framework of CMS covers 2 phases including:

- 1. Contractor Engagement
- 2. Contractor Management

BANPU	TH-S-MS-03-05 Contractors' HSE Management
Contractors' Occupational Health, Safety a (HSE) Management	and Environmental
Overview Purpose and Scope How are contractors managed? Contractors' HSE Management in Contractor Engagement Phase Contractors' HSE Management in Contractor Management Phase Contractors' HSE Management in CMS Assurance About this Chapter Change History	2 3 3 4 4 5 6
1.0 December 2000 Uncontrolled Copy - do not use after date of printin	g Page 1 of 6

Contractor

CMS Phase 1 Contractor Engagement

CMS Phase 2 Contractor Management

		Version 1.0 <u>Contractor Pre-qualification Template</u> Summary of Scores by Competency Section <u>Contractor Name:</u>					
	lth, Safety			MAX SCORE POSSIBLE	ACTUAL SCORE	SITE AUDIT DEMERITS	FINAL SCORE
& Environment			Health, Safety and Environment	30%	0.0	-	0.0
sha	ared 30%		Quality	6%	0.0	-	0.0
		3	Financial	8%	0.0	-	0.0
		4	Human Resources and Employee Relations	12%	0.0	-	0.0
		5	Communication	8%	0.0	-	0.0
			Improvement	8%	0.0	-	0.0
		7	Resources	7%	0.0	-	0.0
		8	Facilities/ Equipment	13%	0.0	-	0.0
		9	Technical/ R&D	4%	0.0	-	0.0
		1	Administration	4%	0.0	-	0.0
		L E					
		Т	OTAL SCORE FOR CONTRACTOR	100%	0	0	0.0
			Copy of FindedDo_TEMPLATE FOR PRE-QUALIFICATIONN 7555E15 5619860		1	Ρ	age 1 of 1



Safety & Environment is one of ten core areas to evaluate performance and compliance

Supplier

Two corporate procurement policies were announced as framework

- Procurement Policy (General Category)
- Procurement Policy (Key Category)

Key Category Procurement Management Procedure was established to identify major suppliers and develop strategy and practice for the procurement management.

			nt and General on/Procurement		POLICY	
			rized by :	Subject : Key Catego	ry Procurement	
		ANG		Document No.: TH-PGA-PRO-PO-04 Revision: -		
	R	(Chief Exe) cutive Officer	Date: 23/11/2015	Page No.:1 (No.of pages)0 9 (total pages)	
Banpu Public Company Limited Procurement and General	POLICY	Policy Statement:				
Administration/Procurement		This policy is named as "The Key Category Procurement Policies" for business operations of Ban, Public Company Limited and its subsidiary companies. The policy belongs to Bangu Public Compa Limited and its subsidiary companies which appoints the Procurement Committee, under the supervisi of Corporate Services Unit of Bangu Public Company Limited, to become the authorized organization i policy addressing, controlling, and managing of buying, providing, hiring, altogether with purchasing				
Authorized by :	Subject : Corporate Procureme					
ANG	Document No.: TH-PGA-PRO-PO Revision:					
()	Date: 23/11/2015 Page h	the form of out-sourcin	g, for the following state	iments;		
Chief Executive Officer	7 (total		lard operational system, internationally accepted		es and suitable method for t	
licy Statement:		2. To enable the effici	ency of Key Category Pr	ocurement that is accurate	ly, timely, transparently and the business ethics policies	
	rocurement Policy" for business operation	the following practices;				
ompany Limited and its subsidiary comp	anies. The policy belongs to Banpu Publi				ust ensure the best quality of fits and utilization, with the	
nd its affiliated companies which appo dministration Department or equivations	ints the Procurement Division of Procu	reasonable	price, and having specific	c and suitable key category i		
o become the authorized organiza roviding, hiring, altogether with pure				r and proven e	must be executed openly, widences of execution, and	
. To enable the standard operation				ormation.	nsactions must be planned in	
roup of company, and internationally . To enable the efficiency of Procur			RANP	along the whi	ole process. In addition, ther	
nd in compliance with the Corpor	Descise Dubits Contactors I to Mard				nt information. shall be had the systematic	
2.1 It is "worth" All procu	Banpu Public Company Limited PGA Department	Wo	rk Procedure		e and the purpose of audit	
according to the objective and having specific and su	Authorized by :	Subject : Key Categ	ory Procurement Manag	gement de products, la	cal and overseas vendore of	
2.2) It is "transparent" All pro-	11-0	Document No.: TH-P Revision:	GA-PRO-WP-09	ting all woods	rs in equal. There shall not I	
competition opportunities steps of procurement info			Barry March at 1	fic requireme	nt. And, there must be ap	
2.3) It is "efficient and effective	Chief Executive Officer	Date: 19-Oct-15	Page No.:1 of 5	to compete.		
enabling the continuity of annual results evaluation	Objective:					
2.4) It is "accountable" All pro collecting of procurement	1. To establish the standard process	of key category procurem	ent management in o	rder to	1000	
To promote and to support the l	effectively improve and monitor the					
e local and international consultant To open the fair competition op						
stricting or obstructing to any ve oportunities allowing for the maxim	Scope:					
sportannes mowing for the mathin	This Work Procedure shall apply to the	e process of key category	procurement by Banpu	Public		
	Company Limited and subsidiaries.					
rocurement & General Administration	Definitions:					
	1. Banpu Group : Banpu Public Compa	ny Limited and subsidiaries				
	2. Category development & evaluation	tion : The study and prep	aration of a strate	gic and		
	operational procurement process					
	 Key Item Champion : The person category item and is assigned by the 		I in procuring a particu	alar key		
	4. Procurement Corporate : Function		d office that conducts a	ctivities		
	and processes to acquire goods	and services. The activit	ies involve establishm	nent of		
	fundamental requirements, sourcin contracts.	g activities and vendor e	evaluation and negotia	ition of		
	5. Procurement Country : Function at	the subsidiaries of Banou PC	L in each country that o	ondust		
	the activities and processes to acqui	re goods and services. The a	ctivities involve establi	shment		
	of fundamental requirements, sour contracts	cing activities and vendor	evaluation and negotia	ation of		
				and the second se		
	- Insert your Department/Division's name he	e-	10			
	and the second s					

Customer

- Customer is our key strategic partner
- Improve greener supply chain with customer
- Conduct Satisfaction Survey regularly



