
EMPOWERING
BOUNDLESS
POSSIBILITIES
SCGJWD
LOGISTICS
SET AWARDS 2026
SUPPLY CHAIN MANAGEMENT AWARDS
SCGJWD LOGISTICS PUBLIC COMPANY LIMITED

MANAGEMENT KEY REPRESENTATIVES





ASEAN's Most Trusted and Integrated Logistics and Supply Chain Solution Provider



SCGJWD AT A GLANCE

Providing Services to Customers in Every Aspects of the Logistics Value Chain

Footprint in **9 countries across ASEAN plus China**

Over 3.3 million Sq.m (2 million in Thailand, 1.3 million in ASEAN) for warehouse and yard (general & free zone, cold chain, automobile, chemicals & dangerous goods)

14,000 of total fleet capability

Capability of over **220** barges

More than **2,400 of total customers**

Partnership With Top Logistics Players

CJ LOGISTICS · BOK SENG · TRANSIMEX · PSA · Shwe Me · NICHIREI · JUSDA · SWIFT · Chandra Asri · ROYAL GROUP PHNOM PENH SEZ · Royal Cargo · ORIGIN · SINO LOGISTICS · FLASH EXPRESS · MY CLOUD

SEAMLESS AND MOST INTEGRATED LOGISTICS & SUPPLY CHAIN SOLUTION IN ASEAN & CHINA THROUGHOUT LOGISTICS VALUE CHAIN



Logistics Infrastructure

- Port/terminal
- Barge

Multi-modal Transport

- Road transport
- Rail transport
- Cross-border
- Project cargo
- Air freight
- Sea freight

Warehouse & Yard Management

- General & Freezone warehouse
- Cold storage
- Dangerous goods
- Document storage
- Fulfillment center
- Automotive
- Self storage / art storage
- All industrials & commodity products

Last-mile Delivery

- B2B2C / B2C
- E-commerce
- Relocation
- Value-added services

VISION & MISSION

VISION	ASEAN Most Trusted and Integrated Logistics & Supply Chain Solutions Provider
MISSION	Seamless and Most Integrated Logistics & Supply Chain Solution throughout Logistics Value Chain
DIRECTION	To Become ASEAN Top Integrated Logistics and Supply Chain Business with an Aspiration to Reach Net Profit : THB 3 ,000 million in 2030

BUSINESS STRATEGY











ENABLER STRATEGY

- Digitalization and Innovation
- Sustainability Development
- Inorganic Growth

SCGJWD LOGISTICS

One Route Can Break. A Mesh Network Adapts.

Alternative Routes · Multimodal Solutions · Business Continuity

ONE PATH



MULTIPLE PATHS



A NETWORK GIVES REACH.
A MESH GIVES OPTIONS.

SCGJWD LOGISTICS

SCGJWD ADAPTIVE SUPPLY CHAIN

Regional Network
Multiple Origins & Destinations



Integrated Capabilities
Mode Switching



SCGJWD MESH NETWORK



Strategic Partnership
Shared Capacity & Resources



Data & Digital Enabler
Visibility & Faster Decisions

Adaptive Supply Chain is Our Operating Model

DISRUPTION IS UNPREDICTABLE. READINESS IS DESIGNED.

EXTERNAL DISRUPTIONS

- Pandemic
- Geopolitical Conflict
- Natural Disaster
- Trade & Tariff Changes

DISRUPTED PRIMARY ROUTE

NETWORK VISIBILITY

AVAILABLE CAPACITY

SCGJWD
SUPPLY CHAIN ORCHESTRATOR

OPERATIONAL DATA

PARTNER RESOURCES

RECONFIGURED MESH NETWORK


ROAD TRANSPORTATION


RAIL TRANSPORTATION


PORT AND TERMINAL


BARGE / MARITIME TRANSPORTATION


WAREHOUSE AND DISTRIBUTION CENTER


REGIONAL PARTNER NETWORK

WE ORCHESTRATE AND RECONFIGURE.

SCGJWD activates the best available combination of routes, modes and partners to keep supply chains moving.

SCGJWD LOGISTICS

WHEN THE PRIMARY ROUTE CLOSED, THE MESH ACTIVATED



Could the supply chain continue when its primary route closed?

THE PAPER ROLL CASE

A real test of SCGJWD's Adaptive Supply Chain Operating Model.

ACTIVATE THE MESH


SCGJWD
LOGISTICS
THE ADAPTIVE
SUPPLY CHAIN SOLUTIONS
ADAPTIVE RESILIENCE | TRUSTED PARTNERSHIPS | SHARED FORESIGHT |
COLLABORATION | CO-CREATED SOLUTIONS | SUSTAINABLE GROWTH

UNCERTAIN FACTORS
TO THE ADAPTIVE SUPPLY CHAIN



GEOPOLITICS RISK

Myanmar Political Instability

- Uncertainty over border access and import regulations disrupted regional supply chains.



CROSS-BORDER DISRUPTION

Mae Sot-Myawaddy Border Disruption

- Cross-border disruption was increased logistics costs and exposing critical single-route dependency.

SCGJWD SHINING CASE

THE ADAPTIVE SUPPLY CHAIN SOLUTIONS : UNDER UNCERTAINTY (CROSS BORDER BUSINESS THAI - MYANMAR)

THE ADAPTIVE SUPPLY CHAIN SOLUTIONS : UNDER UNCERTAINTY (CROSS BORDER BUSINESS THAI - MYANMAR)



IMPACT TO SCGJWD & VALUE CHAIN :

SCGJWD Cross Border Business & Regional Partner Network in Myanmar

Partner Network in Myanmar revenue at risk

90%

Thailand & Myanmar Customers impact

30+

Key Strategic Customer Factory in Thailand & Myanmar

- Production Disruption
- Raw-material shortage
- Lead time volatility

revenue at risk approximate

9,715.2 MB

Thailand Country Impact

27% Thailand's export value decrease

Thailand Ranong Port Authority

- Alternative Gateway Activation
- Port Readiness & Infrastructure standard

Road Transport Carrier Network

- Loss revenue from Transportation
- Uncertain utilization

Sea Freight Forwarder

- Service Readiness & Process Development
- Volume Uncertainty

KEY CHALLENGE :

- **Paper rolls represent 90%** of Myanmar shipment volume.
- **Retaining Key Strategic Customer** to maintain service continuity during border disruption.
- **Paper roll Logistics solution design** to Develop a cargo-specific solution to protect paper rolls from moisture, impact and deformation.
- **Non-Business-as-Usual | Hatch Coverd Barge** as a new cargo-specific logistics process.
- **Partner Customer and Carrier Network to Co-Development** shared expertise and committed resources.

THE ADAPTIVE SUPPLY CHAIN PROCESS : BUSINESS STRATEGY ALIGNMENT

STRATEGIC PROCESS

SCGJWD & REGIONAL NETWORK IN MYANMAR | CUSTOMER | CARRIER NETWORK | SEA FREIGHT | RANONG PORT

PHASE 1 | Strategic Formulation

PHASE 2 | Action Plan & Implementation

1. **STEP 1** Assess Business Risks
2. **STEP 2** Identify Value Chain Impacts
3. **STEP 3** Design New Solution
4. **STEP 4** Strategic Planing
5. **STEP 5** Logistics Hadling Process
6. **STEP 6** Develop to Trial Shipment & Improve
7. **STEP 7** Standardize & Scale

TIMELINE & KEY DELIVERABLES : 7-STEP IMPLEMENTATION ROADMAP DELIVERED WITHIN 4 MONTHS

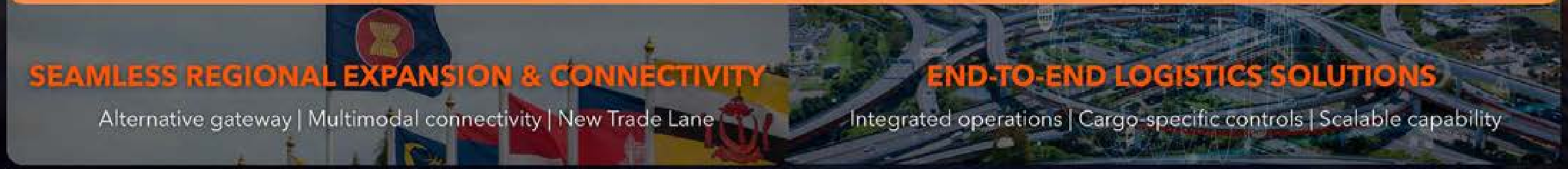
JUN 2024 STEP 1-3
Crisis triggered; risks, value chain impacts and pathway feasibility assessed.

JUL 2024 STEP 4
with in 1 Month
Co-developing adaptive supply chain.

JUL-SEP 2024 STEP 5-6
with in 3 Month
Logistics process, trail shipment and improvement to standardize.

2025 STEP 7
Continous operate, Standardize and Scale the model to new opportunities.

BUSINESS STRATEGY ALIGNMENT



SEAMLESS REGIONAL EXPANSION & CONNECTIVITY

Alternative gateway | Multimodal connectivity | New Trade Lane

END-TO-END LOGISTICS SOLUTIONS

Integrated operations | Cargo-specific controls | Scalable capability

THE ADAPTIVE SUPPLY CHAIN : KEY INNOVATIVE PROCESS

CO-DEVELOP : VESSEL AND PORT PREPARATION

- Implemented GPS vessel tracking for real-time monitoring.
  - Increases accuracy in truck and vessel scheduling.
- Operational Equipment & Stock Management.





CO-DEVELOP : CARGO HANDLING

- Designing a specialized for lifting and loading/unloading paper rolls onto and off trucks.
  - Increases productivity.
  - Reduces handling time.
  - Reduces inventory holding time.





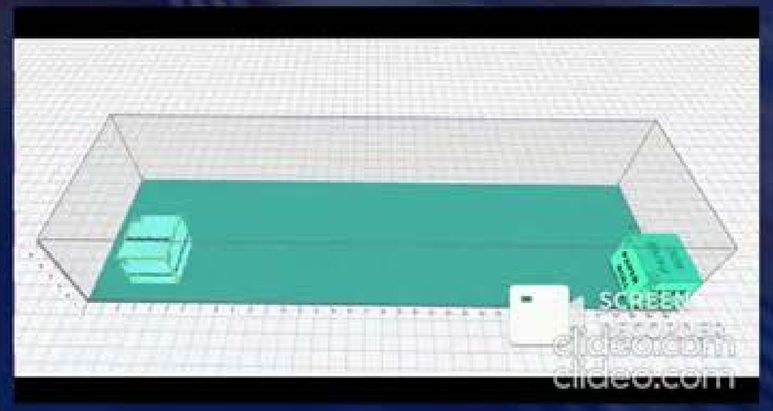


CO-DEVELOP : STOWAGE AND OPERATE OPTIMIZATION

- Increase cargo handling space for ships.
  - Increase capacity from 1,800 to 2,200 Tons
- Adjust layout methods according to cargo type.
- Accommodate a wide variety of cargo.
  - Reduce dock handling time from 10 days to 8 days.







THE ADAPTIVE SUPPLY CHAIN : KEY DRIVERS

STRATEGIC CONTRIBUTION & CO-DEVELOPMENT



CARRIER NETWORK

- CO-DESIGN ALTERNATIVE ROUTES
- COMMIT VEHICLES
- FLEXIBLE ROAD CAPACITY
- MANPOWER
- FIRST-MILE & LAST-MILE OPERATIONS
- TRIAL AND IMPROVE TO SOP

CUSTOMER

- SHARE DEMAND
- PRODUCTION PLANS
- CARGO-QUALITY REQUIREMENTS

SCGJWD & REGIONAL NETWORK MYANMAR

- SUPPLY CHAIN ORCHESTRATION
- RISK ASSESSMENT
- SCENARIO ANALYSIS & SOLUTIONS DESIGN
- VESSEL SOURCING
- WAREHOUSE MANAGEMENT
- IMPORT LICENSE & CUSTOMS

SEA FREIGHT FORWARDER

- VESSEL SOURCING
- HATCH-COVERED BARGE
- CARGO STOWAGE OPTIMIZATION
- CARGO-PROTECTION CONTROLS
- CARGO-HANDLING CAPABILITY
- BARGE CAPACITY

THAILAND RANONG PORT

- ACTIVATE PORT OPERATIONS
- PORT INFRASTRUCTURE
- BERTH & YARD ACCESS
- HANDLING FACILITIES
- PORT MANAGEMENT
- PORT COORDINATION
- STANDARDIZE PORT INTERFACES

THE ADAPTIVE SUPPLY CHAIN : SHARED KPI & RESULTS

COMPANY KPI & RESULTS

FINANCIAL

✓ **Cross-Border Revenue Myanmar in 2025**

Target 🎯 50 MB

Result 📶 93.79 MB or 188% of target

SHARED KPI : OPERATION

✓ **Solution design** from crisis alert (June 2024)

Target 🎯 within 3 months

Result 📶 within 2 months

✓ **Cargo Damage Cost** per shipment

Target 🎯 Zero claims

Result 📶 Zero claims

✓ **Transportation Volume commitment**

Target 🎯 4,000 tons per year

Result 📶 6,512 tons or 163% of target

PARTNER KPI & RESULTS

SHARED KPI : OPERATION

✓ **Resource Readiness**

Target 🎯 within 1 month

Result 📶 ready within 1 month

✓ **On-time Delivery & Cargo Damage**

Target 🎯 On-time 100%

Result 📶 On-time 100%

✓ **Cargo Damage**

Target 🎯 Zero Cost damage

Result 📶 Zero claims

✓ **Transportation Accidents**

Target 🎯 Zero accidents

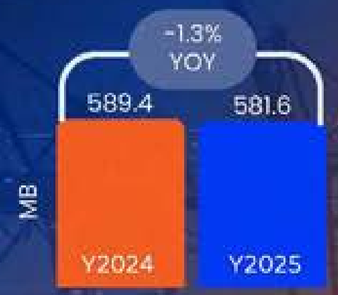
Result 📶 Zero accidents

THE ADAPTIVE SUPPLY CHAIN : SHARED GROWTH

Focus for Strengthen Business

Cross-Border business

Demonstrating Strong Resilience and Sustained Performance



Total Revenue



Gross Profit

New Product in Cross Border business

- Expand the proven cross-border logistics model to new cargo categories, creating additional revenue streams and reducing reliance on existing products.

New Market opportunities

- **India & Bangladesh Expansion** : Secured new shipments in H2/Y2026, opening opportunities in attractive, fast-growing sectors.
- **China Market Connectivity** : Extend the proven operating model to connect customers with logistics networks and market opportunities in China.
- **Transportation Consolidation** : Consolidate domestic shipment volumes to improve vehicle utilization, reduce empty runs and enhance cost efficiency.

Shared Growth and Sustainability

BUSINESS CONTINUTY AND RESILIENCE

CUSTOMER & PARTNER NETWORK

Revenue protected approximate **9,715.2 MB**

Strong Adaptability to Disruption and Resilience for Business Expansion.

INNOVATION & SCALE

Standardize and replicate the adaptive logistics model across new products, customers and trade lanes.

BUSINESS OPPORTUNITIES TO EXPAND SERVICES IN ASEAN & CHINA

Expand Services & Capture New Markets.

DECARBONIZE LOGISTICS

86.28 ton co2eq

22.51% Lower than the Existing Mode

reduction CO_2 emission Scope 3 from Mulitmodal Transport.

STRATEGIC PARTNER TESTIMONIAL : CO-DEVELOPING FOR SUCCESS


SCG JWD
LOGISTICS
GO TOGETHER
GROW TOGETHER
ADAPTIVE NETWORKS | STRATEGIC PARTNERSHIPS | SHARED INTELLIGENCE |
CO-DEVELOPED SOLUTIONS | SCALABLE GROWTH | SUSTAINABLE VALUE

SCGJWD LOGISTICS

PROVEN ACROSS DISRUPTIONS

A capability proven across multiple disruptions, continuously adapting to keep supply chains moving.

COVID-19 Pandemic
global supply chain shutdown

Russia–Ukraine Conflict
energy and commodity volatility

Red Sea / Middle East Tensions
global shipping disruptions

Strait of Hormuz Risk
critical energy and trade corridor uncertainty

Myanmar Instability
cross-border operational challenges

Cambodia Border Tensions
regional trade and logistics impacts



Disruption is no longer an exception.

It is the new normal.

Therefore, supply chains must become

adaptive, connected, and resilient.

Proven Through Real Operations and Partnerships

Customers + Partners + SCGJWD

READY FOR UNCERTAINTY

SCGJWD Resilience in Action



ASEAN Network

Operational flexibility across multiple markets

Local Partner Strategy

Faster response to local regulations and market disruptions

Multi-Carrier / Multi-Route Strategy

Reduced dependency on a single route or provider

Freight Forwarding Network

Alternative transportation options during disruptions

Local Market Solutions

Cambodia & Myanmar solutions strengthen resilience

RESPOND FASTER

Rapid response to regulatory and operational changes

ADAPT OPERATIONS

Flexible routes, carriers, and market solutions

MAINTAIN CONTINUITY

Reliable regional connectivity during disruptions

Whatever the disruption, SCGJWD has the network, local capabilities, and alternative solutions to keep customers' supply chains moving.

MANAGE TODAY. BUILD TOMORROW.

Turning resilience into shared competitive advantage

DELIVER TODAY

- Customer performance
- Operational excellence
- Efficiency and reliability
- Immediate business priorities

MANAGE DUALITY

Protect and strengthen today's business while building the capabilities required for tomorrow.

BUILD TOMORROW

- Business transformation
- Innovation and new capabilities
- Future market opportunities
- Long-term sustainable growth

GROW STRONGER TOGETHER

Customers + Partners + SCGJWD

Stronger competitiveness	Shared value creation	Sustainable ecosystem growth

Resilience protects the business today. Manage Duality builds the competitive advantage of tomorrow.

SCGJWD LOGISTICS

"WIN - WIN - WIN"

CUSTOMER



SCGJWD



CARRIER



Strengthen Network, Greater Resilience, Shared Growth

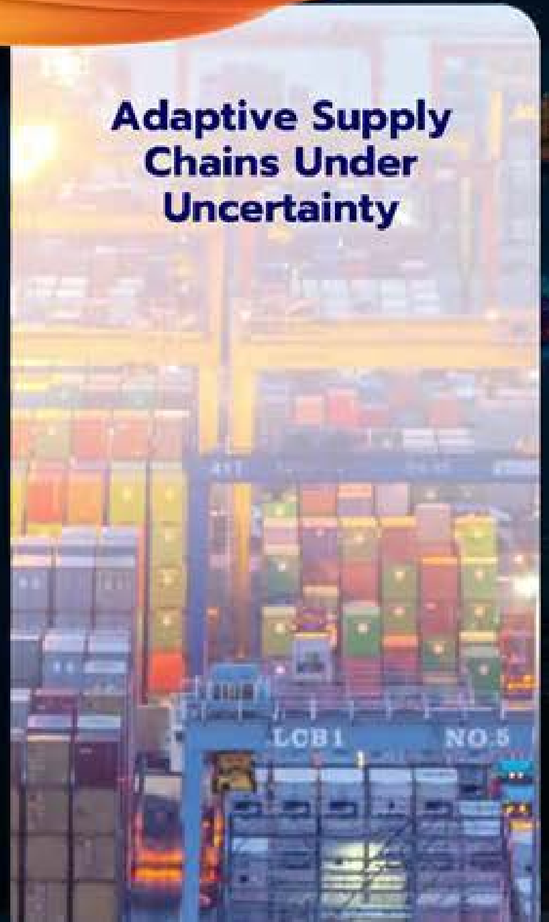
SCG JWD LOGISTICS

The Adaptive Supply chain

Reinforcing ‘Leadership in ASEAN Logistics’

Adaptive today. Resilient tomorrow. Sustainable together.

Adaptive Supply Chains Under Uncertainty



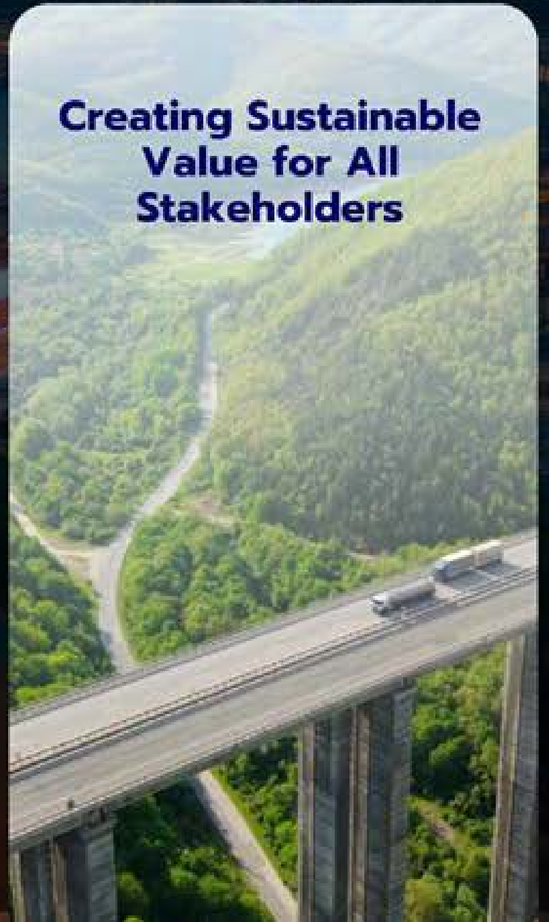
Seamless Connectivity across ASEAN and China



Building Resilience Through Trusted Partnerships



Creating Sustainable Value for All Stakeholders




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Appendix

SCGJWD LOGISTICS

OUR STRENGTH



Ability to serve full spectrum & seamless integrated logistics & supply chain solutions in ASEAN



Insightful & experience of serving both high-value added and industrial segments



Digitalization and innovation to ensure highest level of service, safety and sustainability



Strategic locations covering 9 ASEAN countries + China

SCGJWD LOGISTICS

SCGJWD BUSINESS STRUCTURE

2 Core Businesses: (1) Logistics & Supply Chain and (2) Other Business

LOGISTICS & SUPPLY CHAIN

WAREHOUSE & YARD MANAGEMENT

- General Goods
- Dangerous Goods
- Automotive
- Cold Chain

TRANSPORT & DISTRIBUTION

- B2B Transport
- D2C Transport
- Cross Border
- Multimodal Transport

OTHER LOGISTICS

- Relocation
- Self Storage & Art Space
- Document Storage
- Logistics Infrastructure
- Freight

OVERSEAS

- Laos
- Cambodia
- Myanmar
- Indonesia
- Philippines
- Vietnam
- Malaysia*
- Singapore*
- China*

* Affiliates and Strategic Partners

OTHER BUSINESS

- Food Supply Chain
- Property Solutions
- IT Solutions
- Investment
- Business Value Creation
- Sourcing Business
- Skills

SCG JWD LOGISTICS

THE ADAPTIVE SUPPLY CHAIN : FROM GEOPOLITICAL DISRUPTION TO SUPPLY CHAIN RESILIENCE

PROVING SUPPLY CHAIN RESILIENCE: FROM GEOPOLITICAL DISRUPTION TO ADAPTIVE RESPONSE

SCGJWD LOGISTICS

SUPPLY CHAIN DISRUPTIONS:

- US–China trade tensions
- Red Sea disruptions
- Russia–Ukraine conflict
- Middle East tensions

And More....

OUR VIEW :

Geopolitical uncertainty is accelerating supply chain diversification, creating long-term opportunities for ASEAN logistics providers

CUSTOMER RESPONSE

FROM "EFFICIENCY"

TO "RESILIENCE"

USE CASES : RED SEA & HORMUZ CRISIS

SCGJWD Ensures Service Continuity During Fuel Shortage Situations

During the crisis, fuel supply disruptions impacted nationwide operations. SCGJWD responses proactively to maintain logistics services for customers

OPERATIONAL RESPONSE:

Crisis War Room Activation
- Daily/nightly coordination with customers, carriers and fuel partners
- Real-time monitoring and issue escalation

Bulk Fuel Procurement
- Secured alternative bulk fuel supply channels
- Support for contracted transport fleets

Transportation Continuity
- Prioritize shipments and optimize truck-turns
- Flexible mode & route adjustments

Ecosystem Coordination
- Close coordination with transport partners
- Joint operational planning with customers



Proactive actions and strong network enable continuous operations



SCGJWD Key Initiative with Public sector

เช็กสถานการณ์ปั๊มน้ำมันทั่วประเทศวันนี้ รับมือวิกฤตขนส่งจากสงครามตะวันออกกลาง

สถานการณ์น้ำมัน - 16 เม.ย. 2569

อัปเดตสถานการณ์น้ำมันทั่วประเทศไทยแบบวันต่อวัน เช็กปั๊มน้ำมันที่ยังให้บริการ วางแผนการเดินทางอย่างมีประสิทธิภาพในช่วงวิกฤตพลังงาน



SCG JWD LOGISTICS

อัพเดทสถานการณ์ ผลกระทบจากสงครามตะวันออกกลางต่อการขนส่งสินค้า ณ วันที่ 26 มีนาคม 2569

Update สถานการณ์ปริมาณน้ำมัน และการเติมน้ำมันทั่วประเทศ

สถานการณ์ปั๊มทั่วประเทศ



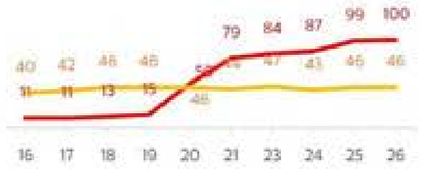
สถานการณ์ปั๊มภาคเหนือ



สถานการณ์ปั๊มภาคกลาง



สถานการณ์ปั๊มภาคอีสาน



สถานการณ์ปั๊มภาคใต้

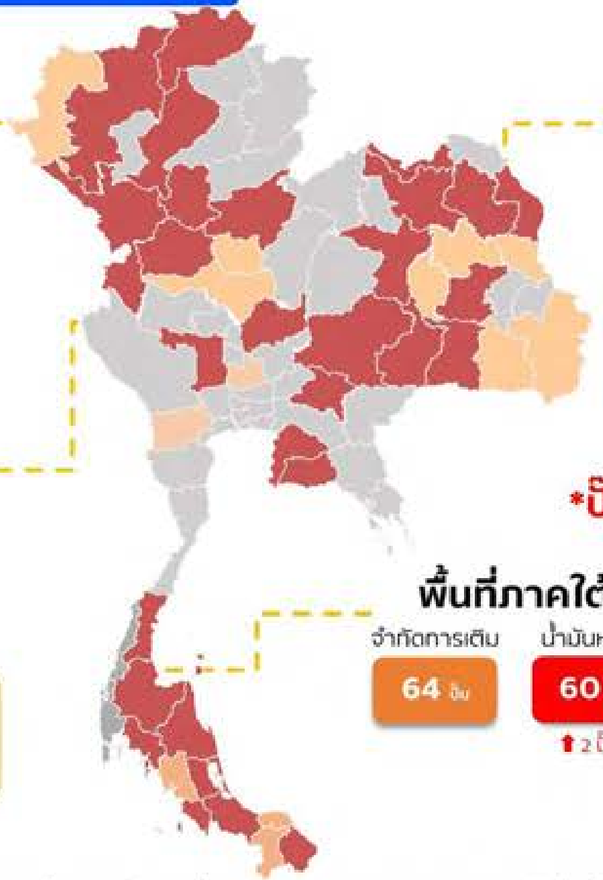


ที่มา: ข้อมูลจากการสำรวจรายวันของหน่วยงาน Commodity Business, SCGJWD ณ วันที่ 25 มีนาคม 2569

SCG JWD LOGISTICS

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Update สถานการณ์ปริมาณน้ำมัน และการเติมน้ำมันทั่วประเทศ



พื้นที่ภาคเหนือ

จำกัดการเติม	น้ำมันหมด
8 ปั๊ม	227 ปั๊ม
	⬆ 5 ปั๊ม

สถานการณ์ภาพรวม
- หลายจังหวัด "น้ำมันหมดทุกปั๊ม"
- ประสบปัญหาขาดแคลนน้ำมัน ต้องวิ่งข้ามจังหวัดเพื่อเติม
- ปั๊มที่จำกัดการเติม น้ำมันขาดเป็นบางช่วง รอเติมเป็นรอบ

พื้นที่ภาคอีสาน

จำกัดการเติม	น้ำมันหมด
46 ปั๊ม	100 ปั๊ม
	⬆ 1 ปั๊ม

สถานการณ์ภาพรวม
- ปั๊มส่วนใหญ่จำกัดการเติม น้ำมันมาช่วงเช้า ไม่เกินเที่ยง น้ำมันหมด
- หลายพื้นที่น้ำมันหมดทุกปั๊ม

พื้นที่ภาคกลาง

จำกัดการเติม	น้ำมันหมด
40 ปั๊ม	63 ปั๊ม
⬇ 4 ปั๊ม	⬆ 30 ปั๊ม

สถานการณ์ภาพรวม
- น้ำมันหมดเป็นช่วง
- จำกัดการเติม: 500 – 4,000 บาท/คัน
- ยังสามารถเติมน้ำมันได้ แต่ต้องรอคิว 1-2 ชั่วโมง/คัน

พื้นที่ภาคใต้

จำกัดการเติม	น้ำมันหมด
64 ปั๊ม	60 ปั๊ม
	⬆ 2 ปั๊ม

สถานการณ์ภาพรวม
- น้ำมันเริ่มหมดมากขึ้น
- น้ำมันมีมาเติมเป็นช่วง และจำกัดการเติม

ปั๊มน้ำมันหมดทั่วประเทศ 450 ปั๊ม

ที่มา: ข้อมูลจากการสำรวจรายวันของหน่วยงาน Commodity Business, SCGJWD ณ วันที่ 25 มีนาคม 2569


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