

AMATA

POSSIBILITIES HAPPEN

AMATA

Amata Corporation PCL

Property & Construction / Property Development

www.amata.com



Core business: The company operates industrial estate development both in Thailand and Vietnam. The company, together with its subsidiaries, provides industrial utilities and post-sale services, including water, electricity, and natural gas.

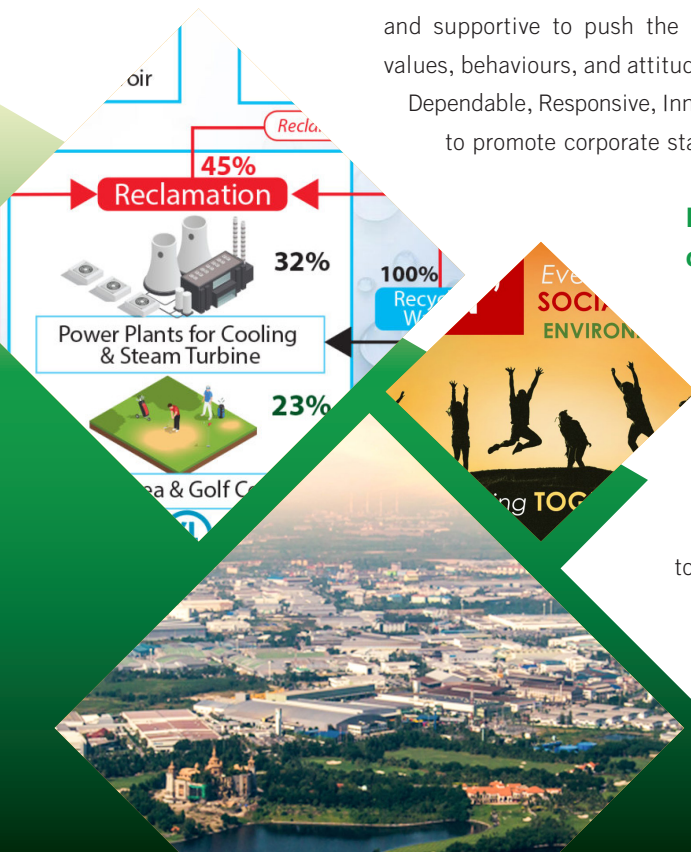
Strategy and corporate culture for sustainability

Amata Group is committed to both develop its business and grow Thailand’s economy while maintaining a balance between industry and community to co-exist on the basis of strict responsibility for society and the environment. By nature of the industrial city developer, it is resource-intensive and our business could pose both positive and negative impacts on the economy, society, and environment both directly and indirectly. We therefore adhere to the guiding philosophy of “ALL WIN”. The philosophy means the company does not only focus on its own interests but also recognizes the importance of impact on all stakeholders involved in our value chain.

Beyond this, the company emphasizes on building a corporate culture that is strong and supportive to push the firm towards sustainability. The company, therefore, instills values, behaviours, and attitude through “AMATA DNA” with five guiding principles, namely, Dependable, Responsive, Innovative, Visionary, and Efficient. These will lay a solid foundation to promote corporate stable and sustainable growth.

Management approaches to challenges and rapid changes in business environment

Climate change is a challenge to our business and our stakeholders across the value chain. Less predictability on the climate front has brought risk in water management which is a key resource for companies that operate in industrial cities. Given this, the company has a two-pronged strategy to deal with climate change **1 Mitigation of impact from climate change.** The company gives importance to sustainable water management by treating wastewater to be reused for industrial purposes to reduce reliance on natural water supply. We also aim to have at least 150 percent of water supply sources to ensure that the demand for water for industrial use will be met. In addition, we



develop a utilities system that will help us prevent and cope with flooding. ② **Reduction of greenhouse gas emissions.** The company has policies to reduce greenhouse gas emissions with the goal of becoming an industrial city with low carbon footprint through the AMATA Smart City project. The project focuses on energy efficiency by using low-carbon energy sources and technologies.



“มุ่งมั่นดำเนินธุรกิจตามปรัชญา ‘ALL WIN’ และบูรณาการแนวทางการพัฒนาอย่างยั่งยืนเข้ากับแผนพัฒนาธุรกิจ เพื่อตอบสนองต่อสภาวะแวดล้อมโลกที่เปลี่ยนแปลงอย่างรวดเร็วด้วยแนวคิด ‘SAVE EARTH, SAFE US’”

คุณวิกรม กรมดิษฐ์ ประธานกรรมการและรักษาการประธานเจ้าหน้าที่บริหาร

Contributions to the United Nations’ Sustainable Development Goals (SDGs)

The company is aware of the importance of efficient management of water resources. The company has a project to expand its water recycling capacity, using a reclamation system, in line with the principle of Zero Wastewater Discharge. The goal is to reduce reliance on natural water supply and to prevent wastewater discharge from the industrial estates. This is in line with the SDG Goal 6 “Clean Water and Sanitation” and Goal 12 “Responsible Consumption and Production”.

The treated wastewater, also known as recycled water, is used in various activities within the industrial cities, such as the cooling system and steam turbine in power plants, common green areas, and golf courses. Also, a certain quantity of the recycled water is sent to a reclamation system to produce high-quality water to replace raw water supply from natural sources. The company has increased the proportion of recycled water that entered the reclamation system from 40 percent in 2017 to 45 percent in 2018. This reduces our reliance on natural water sources from 78 percent in 2017 to 63 percent in 2018.

Financial Data / Stock Price

Results (unit: millions of baht)

Fiscal Year ended: December 31

Items	2017	2018	2019*
Sales	4,491	4,354	4,623
Cost of sales	2,078	2,101	2,289
Gross profit (loss)	2,413	2,253	2,334
Net profit (loss)	1,409	1,018	1,492
Total assets	29,280	33,021	34,485
Total liabilities	14,308	17,452	17,835
Shareholders’ equity	12,556	12,967	13,941
EPS (Bt)	1.32	0.95	1.40
Gross Profit (loss) Margin (%)	53.73	51.75	50.49
Net Profit (loss) Margin (%)	26.46	19.33	27.77
ROE (%)	11.50	7.98	12.01
Dividend yield (%) **	1.73	2.57	1.89

Source: SETSMART

* 3Q19 Financial statements ended September 30, 2019

** As of November 29, 2019