



# AOT

## Airports of Thailand PCL

Services / Transportation & Logistics

[www.airportthai.co.th](http://www.airportthai.co.th)



**Core business:** AOT is Thailand's airport operator. Its main business lines include managing and developing airports. AOT currently operates six airports, all of which accommodate both domestic and international flights.

### Strategy and corporate culture for sustainability

AOT has included the country's development along with social well-being and benefits as part of its strategies and day-to-day operations. Staffs at all levels are guided toward corporate vision and mission by offering and developing skill set, mindset and tool set in order to drive five corporate core values that include i) Service Minded: providing services beyond expectation. ii) Safety & Security: achieving excellence in safety and security. iii) Teamwork: uniting as one, respecting different

### Management approaches to challenges and rapid changes in business environment

AOT has emerging risk assessment process to help it deal efficiently with changing business contexts. One of the key emerging risks in the past year was Thailand's aging society. Global demographic structure has been gearing toward aging society, with ever-increasing proportion of elderly citizens. Therefore, airports need to prepare necessary facilities and provide suitable and sufficient services to accommodate elderly passengers whether for tourism or medical tourism purposes. In the future, the elderly would become a major passenger group and one of the main sources of the country's income.

To deal with such risk, AOT adopted the universal design concept to ensure adequate and suitable facilities for all groups of passengers at all airports. It also trained staffs to continuously improve quality of services provided to elderly passengers and those with special need. AOT also aims to enhance its level of service to improve convenience and shorten waiting time of passengers.

### Contributions to the United Nations' Sustainable Development Goals (SDGs)

AOT has integrated SDGs into its sustainable development strategy. The company prioritized Goal 9: "Industry, Innovation and Infrastructure" among 12 Goals that AOT has been contributing to. In 2019, the company launched AOT Digital Airports: a living airport, an innovation that connects overall IT systems in AOT airports to facilitate airport users. From this point on, AOT aims to link its system with tourism industries outside the airports, including transportation systems and domestic tourism destinations as well as 16 airport alliances worldwide.

### Financial Data / Stock Price

Results (unit: millions of baht)

Fiscal Year ended: September 30

Items	2017	2018	2019*
Sales	50,962	54,901	62,783
Cost of sales	-	-	4,357
Gross profit (loss)	50,962	54,901	58,426
Net profit (loss)	19,571	20,684	25,026
Total assets	172,216	178,410	198,382
Total liabilities	50,638	46,721	43,843
Shareholders' equity	121,322	131,376	153,899
EPS (Bt)	13.70	1.45	1.75
Gross Profit (loss)	0.00	100.00	93.06
Margin (%)			
Net Profit (loss)	0.00	36.45	38.51
Margin (%)			
ROE (%)	0.00	16.37	16.81
Dividend yield (%) **	1.26	1.63	1.39

Source: SETSMART

\* 3Q19 Financial statements ended June 30, 2019

\*\* As of November 29, 2019